

It's as easy as 1-2-3!

- Complete the pre-application.
- Agent signature required on all forms (applicant's signature is optional at time of sale).
- For expedited handling fax to TeleLife at **1-888-615-9619** or you can mail it to: (A receipt of confirmation is not available if mailed to the address below)

Protective Life - TeleLife 1707 Randall Rd, Suite 310 Elgin, IL 60123

Tips: Replacement forms are not required for TeleLife Submissions in NAIC States.

- Prepare your client for the telephone interview to complete the full application.
- Binding coverage options: bank draft or credit card (credit card information will be collected during the phone interview)
- Do not order paramedical exam. TeleLife will order upon completion of the interview.
- Always fax with a cover sheet in order to receive a confirmation and the assigned policy number.



Doing the right thing is smart business.

Birmingham, Alabama

Protective Life Insurance Company 2801 Highway 280 South Birmingham, AL 35223 (888) 800-6608



> Fax to: **1-888-615-9619** (TeleLife - Elgin, IL)

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(10.08)







Elgin, Illinois 60124

FAX # 1-888-615-9619

APPLICATION FOR INDIVIDUAL LIFE INSURANCE					Owner, if other than	proposed	Owner's Addres	S		
Proposed Primary Insured Proposed Other Insured					insured					
Name Last First MI Male Female						Relationship to Pro	oosed Insured	Social Security	or Tax ID	#
Street										
City State Zip			Primary Beneficiary (name, relationship and percentage)							
Social Security Number Occupation			Contingent Beneficiary (name, relationship and percentage)							
Birthplace Birthdate Driver's License #				1						
Home Phone Cell Phone Business Phone				. Will this policy replation in force? ☐ Yes	ace or change a □ No	ny existing life ins	surance o	r annuity		
				Does the applicant	have existing lif	e insurance polici	es or			
Where do you wish to be reached for additional information?				annuity contracts o	ther than group	insurance in force	e? 🗆 Yes	☐ No		
☐ Home ☐ Work	☐ Cell		times: [If yes, list below: Company Names	Face Amount	Year Issued	To Be F	Replaced?
Annual Income		Net Wortl	1						☐ Yes	□ No
Initial Death Benefit	+ ¢	ivet vvoiti				-			☐ Yes	□ No
	ι φ								☐ Yes	□ No
Plan of Insurance:									☐ Yes	□ No
Riders: WP ADB CTR Other:			Do you have an application pending in another company? □Yes □ No							
Indicate Amount for Riders: \$			Have you ever had offered other than a			ned, post	poned or			
Rate Class Quoted: Premium Quoted:			Is Proposed Insured a U.S. Citizen?							
Amount remitted with this application, in exchange for this			Has Proposed Insured used tobacco in any form in the							
Company receipt: \$			past 12 months? 5		36 months? ☐`	res □ N	0			
Special Request:										
Any person who statement of clair any fact material civil penalties ac	thereto comm	its a frau	to defr ially fa dulent	aud a Ilse ir insu	any insura nformation rance act,	ance company or oth n or conceals, for the which may be a crin	ner person, file purpose of m ne and may su	es an application isleading, inforn bject such perso	n for insunation co on to crir	rance or ncerning ninal and
Authorization To Obtain And Disclose Information: I (we) hereby authorize: any licensed physician or medical practitioner; any hospital, clinic or other medical or medically related facility; any insurance company; the Medical Information Bureau; and any other organization, institution or person that has any records or knowledge of me or my health, to give Protective Life Insurance Company, its affiliates, or their reinsurers or the Medical Information Bureau, any such information. This authorization is valid for two years from the date this form is signed. An exact copy of this authorization is as valid as the original. I (we) have read all the questions and answers in the application. All responses are true and complete to the best of my (our) knowledge and belief. I (we) have received the notification about the Federal Fair Credit Reporting Act and the Medical Information Bureau. No coverage will be in effect until: a full application has been signed by the proposed insured; and a policy has been issued; and the full first premium has been received by the company; and any amendments are signed. Any coverage will be subject to the terms and conditions of the policy.										
Signed at: (city and	1 state)					Signati	ure of Proposed	Insured (if age 18	or over)	
Date signed: (mont	h/day/year)					Signature of O	wner/Applicant,	if other than Prop	osed Insu	red
Agent: To the best of your knowledge will this policy replace or chan (If "Yes," complete any required replacement forms.) Has the Owner been provided an illustration which conforms If "no," agent hereby certifies that no illustration was used in Is there any third party other than the proposed insured that as a result of this application?				s to this application? n connection with the so t will obtain any owners	olicitation of the I	policy applied for. y policy issued	Yes □ N	No		
Print Agent's Name/Soc	cial Security Numbe	r or Agent C	ode			Agent's Signature			Date	
Agent's Telephone Number				Agent's Email Address						



Supplement to Life Insurance Application

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application. Print Name of Proposed Insured(s): For any policy to be issued as a result of this application, will any portion of the initial or (1) ☐ Yes ☐ No future premiums be borrowed, loaned or otherwise financed? If yes, complete the "Statement of Owner Intent" (Application Supplement - Part II) and the "Premium Financing Disclosure and Acknowledgement" form. (2) Is there any intention that any party other than the Owner(s) will obtain any right, title or interest in any policy issued on the life of the Proposed Insured(s) as a result of this ☐ Yes ☐ No application? If yes, complete the "Statement of Owner Intent" (Application Supplement - Part II). Is a trust to be an Owner of any policy issued as a result of this application? ☐ Yes ☐ No (3) If yes, complete the "Trust Certification" (Application Supplement - Part III). (4) If the issue age of any Proposed Insured is 65 or older **AND** the total coverage currently applied for across all Protective companies is \$1,000,000 or more, complete the "Statement of Owner Intent" (Application Supplement - Part II).

F-LAD-408 (6/08)



Conditional Receipt Agreement

This agreement provides only a limited amount of insurance, for a limited period of time, and then only if all the terms and conditions of this agreement are met. No Agent of the Company can alter or waive any of the provisions of this Agreement. No life insurance is provided under the terms of this document in the event of the death of the Insured by suicide. In the event of suicide, the Company's sole liability will be the return of any money received.

Initial Payment Method Received:

□ Credit Card (Credit Card Information to be otained during interview)
□ Pre-Authorized Funds Withdrawal

An application for life insurance on each person proposed for insurance is being made today to Protective Life Insurance Company. This conditional payment is received under and is subject to the exact conditions set out below, all of which are a part of this Agreement.

NOTE: Premium may not be collected where the face amount applied for on this application plus any inforce Protective Life policies on this Insured exceeds \$1,000,000 or on Proposed Insureds under 15 days of age or over age 80. Any money received will be refunded.

CONDITIONS UNDER WHICH INSURANCE MAY BECOME EFFECTIVE PRIOR TO POLICY DELIVERY

Unless each and every condition below has been fulfilled exactly, no insurance will become effective prior to policy delivery to the Owner:

- (A) on the Effective Date the Proposed Insured(s) is (are) insurable exactly as applied for under the Company's printed underwriting rules for the plan, amount and premium rate class applied for;
- (B) that the amount paid with the application and shown above is equal to the first full modal premium for the premium rate class applied for; and
- (C) the Proposed Insured(s) has/have completed all examinations and/or tests requested by the Company.

EFFECTIVE DATE OF COVERAGE

Insurance issued based on the application will take effect on the latest of:

- (A) the date of the application;
- (B) the date requested in the application; or
- (C) the date of the last of any medical examinations or tests required under the rules and practices of the Company.

AMOUNT OF COVERAGE - \$1,000,000 MAXIMUM

The total amount of insurance which may become effective prior to delivery of the policy to the Owner **shall not exceed \$1,000,000** with Protective Life or its affiliates. This amount includes other life insurance and accidental death benefits then in force or applied for with this Company.

TERMINATION AND REFUND OF PREMIUM

There shall be no insurance coverage under this Agreement and this Agreement shall be void if:

(A) premium payment is

Date:

- (1) by Pre-Authorized Funds Withdrawal, and the deduction is not honored by the financial institution.
- (2) by Credit Card, and the deduction is not honored by the financial institution.
- (B) if the application to which this Agreement was attached is not approved as applied for by the Company within ninety days from its date, the Company's only liability in such event(s) will be to return any money received.

The Company's only liability in such event(s) will be to return any money received.

NOTICE TO APPLICANT: You should retain a copy of this Agreement. The Original will be retained by Protective Life.

By my signature I am attesting that I understand the terms and conditions of the Conditional Receipt Agreement. I am also authorizing Protective Life to withdraw the amount of \$______ from my account to pay the initial premium for the application on (Name of Insured) ______.

Date: _____ Agent: ______

ALL MONIES WILL BE DRAFTED/DEPOSITED IMMEDIATELY UPON RECEIPT OF THIS FORM.

Owner:



P. O. Box 830619 Birmingham, AL 35283-0619

PRE-AUTHORIZED WITHDRAWAL AGREEMENT

FOR DRAFTING OF PREMIUM PAYMENTS

The person paying the premium on the life insurance policy listed below must sign this agreement.

I request and authorize Protective Life Insurance Company to draw against the account listed below to pay premiums once a policy has been issued. I understand that no coverage exists until a policy is issued or I receive a Conditional Receipt.

Policy Number:	Name of Insure	d:	
Name of Bank:			
Street Address or P.O. Box:			
City:	State:		Zip Code:
Type of Account:	Checking	Savings	
Routing Number:			
Account Number:			
Premium Frequency:	*Monthly <i>(*Only available b</i> y Semi-Annually	/ bank draft)	Quarterly Annually
providing the accounapplicant listed on the	t information does not provi	de any life insuran se unless I have si	iting of the initial premium and nce coverage on myself or any gned, dated and met the terms
If The Company receiv	es a Conditional/Tempo	rary Receipt wit	h this form your premium
will be drafted immedito limited terms and o	<u> </u>	rovided with co	nditional coverage subject
Variable life insuranc	 e premiums will not k	oe deducted un	nless a policy is issued.
	de on the day 1st - 28th		,
	Premium Paye	er - Depositor (Ple	ase Print)
Date	Signature		

PLEASE INCLUDE A VOIDED CHECK WITH APPLICATION. IF THIS IS TO DRAFT FROM A BROKERAGE ACCOUNT, A VOIDED CHECK IS NOT NECESSARY. DO NOT USE STAPLES.

PL-104 11/05 8/08

PROTECTIVE LIFE INSURANCE COMPANY

P.O. BOX 830619 BIRMINGHAM, ALABAMA 35283-0619 1-800-866-3555

NOTICE REGARDING REPLACEMENT REPLACING YOUR LIFE INSURANCE POLICY

Are you thinking about buying a new life insurance policy and discontinuing or changing an existing one? If you are, your decision could be a good one – or a mistake. You will not know for sure until you make a careful comparison of your existing benefits and the proposed benefits.

Make sure you understand the facts. You should ask the company or agent that sold you your existing policy to give you information about it. You are urged not to take action to terminate, assign or alter your existing life insurance coverage until you have been issued the new policy, examined it and have found it acceptable.

Hear both sides before you decide. This way you can be sure you are making a decision that is in your best interest.

IF YOU SHOULD FAIL TO QUALIFY FOR THE LIFE INSURANCE FOR WHICH YOU HAVE APPLIED YOU MAY FIND YOURSELF UNABLE TO PURCHASE OTHER LIFE INSURANCE OR ABLE TO PURCHASE IT ONLY AT SUBSTANTIALLY HIGHER RATES.

We are required by law to notify your existing copolicy.	mpany that you may be replacing their
Applicant's Signature	Date
Agent's Signature	_

Electronic Policy Delivery Election Form

Protective Life now offers you the option of receiving your policy in an electronic PDF format instead of paper. The PDF of your policy will be stored on our secure Customer Service Website which is available 24 hours a day. The Policy Summary Sheet includes an outline of your policy benefits. We recommend that you print and store the Policy Summary Sheet with your financial records.

How Electronic Policy Delivery Works:

- You decide how you want your policy to be delivered paper or electronic PDF via e-mail.
- Once your policy is approved and issued, your agent will have the opportunity to preview your policy in advance to ensure that it meets your needs.
- The agent will release the policy for your on-line review.
- You will receive an email with a link to a secure Protective Life website.
- Click on the link and be directed to our Online Customer Service site where you will create your secure, personal User ID and Password.
- Once in the system, you will be able to review the electronic PDF of your policy contract and will electronically sign all delivery requirements and make any necessary premium payments.
- You may make your initial premium payment or pay any balance of the initial premium due on our secure website by either bank draft or credit card.
- Next you will print the Policy Summary Sheet and save it in a secure location. (We recommend keeping it with other financial planning documents such as your Last Will and Testament.)
- You can save the electronic PDF of your policy to a secure location on your computer, print it, or refer to the Protective Life Online Customer Service website at any time to review your stored policy.

To Select Electronic Policy Delivery:

Provide your email address, signature and date signed in the fields provided.

By providing my email address, signature and dating this form I am requesting my policy be delivere electronically.				
Email Address for Customer (Proposed insured, owner and	payor must be the same person)			
Customer Signature	Date Signed			



PLC-2962 (10/07) Rev. 7/09